

Western Hills Water District

Water Rate Update

Town Hall Meeting

May 20, 2015

HF&H Consultants, LLC



Agenda

- Purpose of the meeting
- Study Process & Background
- Revenue Requirements
- Cost of Service Analysis
- Rate Design
- Bill Comparisons (current vs proposed rates)
- Summary
- Questions & Discussion

Purpose of the Meeting

- Inform rate payers of the current rate study
- Present preliminary analysis to facilitate brainstorming
 - Present a range of hypothetical examples
 - Incorporate industry standards
 - Focus on refinements that look forward
- Elicit input from rate payers
- Meeting duration – 90 minutes

Study Process

- Kickoff meeting – October 6, 2014
 - Preliminary analysis
 - Revenue requirements, cost of service analysis, rate design
- Town Hall meeting – May 20, 2015
 - Discuss preliminary analysis
 - Receive public input
- Board Workshop
 - Present report
 - Board authorizes mailing notices to rate payers
- Protest Hearing
 - Board adopts rates if no majority protest

Background

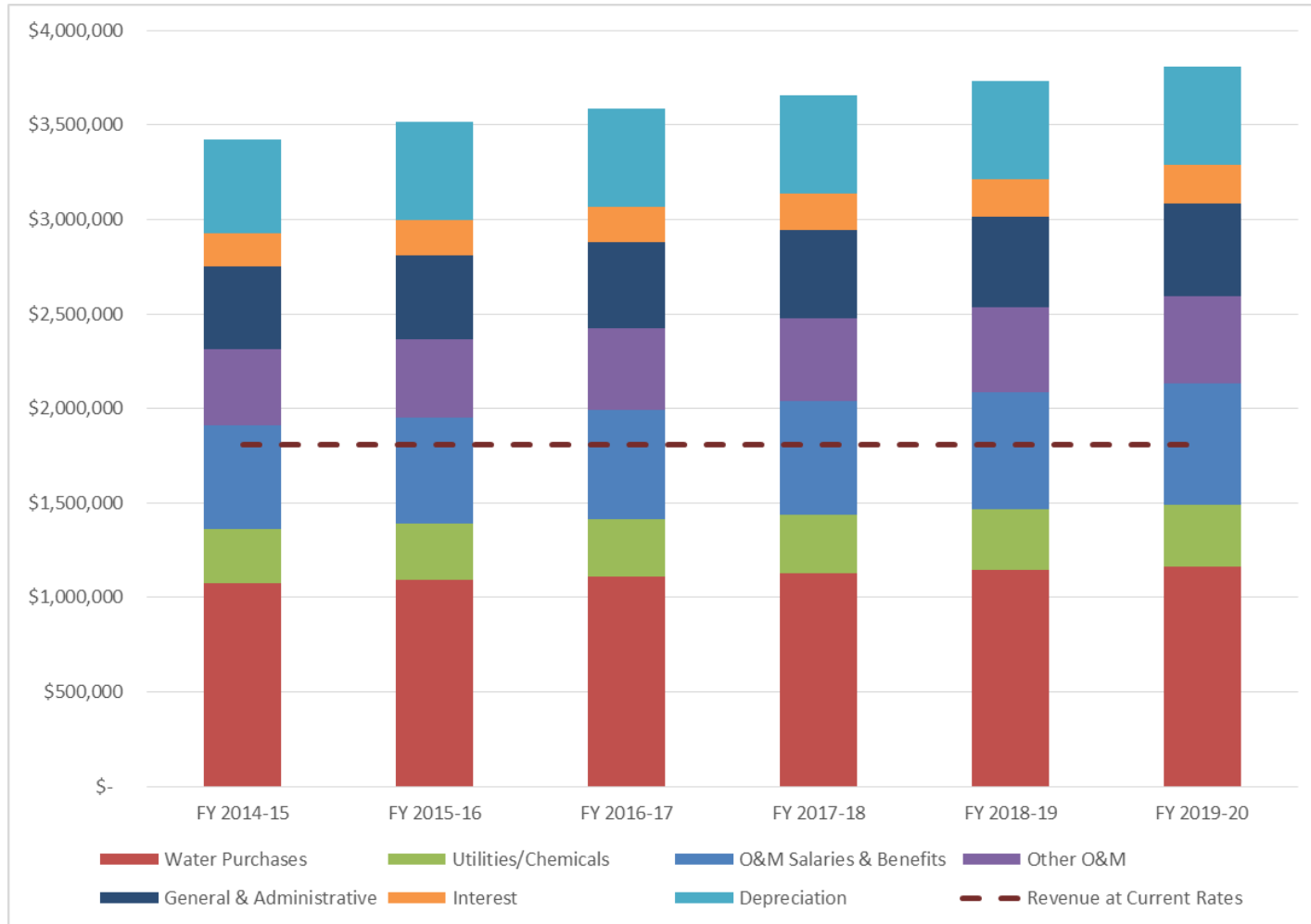
- Ad Hoc Water Committee completed review of usage and cost data – February 2011
- District adopted water rate increases – June 2011

	FY 11-12	FY 12-13	FY 13-14	FY 14-15**
Treated – Residential				
Service charge	\$51.67	\$68.34	\$85.00	\$87.55
Usage charge \$/HCF*	\$1.25	\$1.25	\$1.25	\$1.29
Treated – Commercial				
Usage charge \$/HCF*	\$1.65	\$3.30	\$4.95	\$5.10
Raw Water				
Usage charge \$/AF*	\$1,075.00	\$1,275.00	\$1,475.00	\$1,519.25

- HCF = hundred cubic feet = 748 gallons, also referred to as CCF
- AF = 435.6 HCF
- ** 3% CPI increase over FY 13-14



Projected Revenue Requirements



Cost of Service Allocation Summary

Customer Class	FY2015-16 Cost of Service	Estimated Revenue at Current Rates	Difference
Treated Water	\$1,935,301	\$605,466	(\$1,329,835)
Raw Water	\$1,581,186	\$1,202,113	(\$379,073)
Total	\$3,516,487	\$1,807,579	(\$1,708,907)

- Revenue from treated water customers covers one-third of the estimated cost of service.
- The results reflect current development and will change significantly with future development.

Current Rate Structure

Rate Structure	Service Charge		Usage Charge	
	Per Month	% of Revenue	Per ccf/mo.	% of Revenue
Treated Water				
Residential	\$87.55	80%	\$1.29	20%
HOA	\$0.00	0%	\$5.10	100%
Non-residential	\$0.00	0%	\$5.10	100%
Combined		76%		24%
Raw Water	\$0.00	0%	\$3.49	100%
			= \$1,519.25/AF	

Observations:

- Industry standard: revenue from service charges should be ~30%.
- Industry standard: all services should pay service charges.
- Industry standard: service charges should be proportionate to size of connection.
- **Current revenue < cost of service.**

Alt. 1 – Revised Structure at COS (current development)

Rate Structure	Service Charge		Usage Charge	
	Per Month	% of Revenue	Per ccf/mo.	% of Revenue
Alt 1 - Revised structure at COS (current development)				
Treated Water				
Residential	\$87.55	28%	\$17.98	72%
HOA	\$466.93	28%	\$17.98	72%
Non-residential	\$466.93	48%	\$17.98	52%
Combined		30%		70%
Raw Water	\$466.93	0.7%	\$4.56	99.3%
			= \$1,984.17/AF	

Observations:

- Service charges for all users.
- Treated water service charges ~30% of total treated water customer revenue.
- Treated water charges equal for all classes.
- **Total revenue = cost of service.**
- Current development covers a portion of capacity for future development.

Residential Bill Impact Analysis	Current Bill	Alternative #1 Bill	\$ Change	% Change
Low (6.7ccf/mo.)	\$96.25	\$208.80	\$112.55	117%
Average (13.5ccf/mo.)	\$104.94	\$330.05	\$225.10	214%
High (20.2 ccf/mo.)	\$113.64	\$451.30	\$337.66	297%

78% of customers use no more than average

NOT PROPOSED

Alt. 2 – Revised Structure at COS (buildout)

Rate Structure	Service Charge		Usage Charge	
	Per Month	% of Revenue	Per ccf/mo.	% of Revenue
Alt 2 - Revised structure at COS (@ est. buildout)				
Treated Water				
Residential	\$35.00	29%	\$6.34	71%
HOA	\$186.67	29%	\$6.34	71%
Non-residential	\$186.67	51%	\$6.34	49%
Combined		30%		70%
Raw Water	\$186.67	0.3%	\$3.94	99.7%
			= \$1,715.47/AF	

Observations:

- Service charges for all users.
- Treated water service charges ~30% of total treated water customer revenue.
- Total revenue = total future costs.
- Attempts to show rates at buildout with 2,000 more residential customers and the associated additional costs.

Residential Bill Impact Analysis	Current Bill	Alternative #2 Bill	\$ Change	% Change
Low (6.7ccf/mo.)	\$96.25	\$77.72	-\$18.53	-19%
Average (13.5ccf/mo.)	\$104.94	\$120.44	\$15.49	15%
High (20.2 ccf/mo.)	\$113.64	\$163.16	\$49.52	44%

NOT PROPOSED

Alt. 3 – Revised Structure at Same Revenue

Rate Structure	Service Charge		Usage Charge	
	Per Month	% of Revenue	Per ccf/mo.	% of Revenue
Alt 3 - Revised structure at same revenue				
Treated Water				
Residential	\$35.00	34%	\$5.44	66%
HOA	\$186.67	34%	\$5.44	66%
Non-residential	\$186.67	55%	\$5.44	45%
Combined		36%		64%
Raw Water	\$186.67	0.4%	\$3.48	99.6%
			= \$1,514.80/AF	

Observations:

- Service Charges for all classes.
- Treated water service charges closer to 30% of total treated water revenue.
- Treated water usage charges equal for all classes.
- **Total revenue < cost of service.**

Residential Bill Impact Analysis	Current Bill	Alternative #3 Bill	\$ Change	% Change
Low (6.7ccf/mo.)	\$96.25	\$71.66	-\$24.59	-26%
Average (13.5ccf/mo.)	\$104.94	\$108.32	\$3.38	3%
High (20.2 ccf/mo.)	\$113.64	\$144.98	\$31.34	28%

EXAMPLE – NO PROVISION FOR FUTURE COSTS

Summary

- Current rate revenue is less than the cost of service.
- Current rate structure does not reflect industry standards.
 - Service and usage charges could be aligned closer to cost structure
- Rate structure modifications can be gradually made in conjunction with rate increases.
- Proposed rates will be developed that reflect input from rate payers and staff.
 - Presentation to Board will provide next opportunity for public input

QUESTIONS & DISCUSSION

HF&H Consultants, LLC

201 N. Civic Drive, Suite 230, Walnut Creek, CA 94596 925-977-6950

John Farnkopf

Rick Simonson

Senior Vice President

Vice President

